

2019 annual report



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The Pennsylvania Recreation Vehicle & Camping Association, PRVCA, is a non-profit corporation representing nearly 400 RV dealers, manufacturers, campgrounds, component part suppliers, lenders, insurance and service companies. PRVCA's members are interested in expanding and improving the camping industry in Pennsylvania.

Our Mission

To enhance the recreation vehicle and camping industry through education and promotion by being a resource and partner to all segments of the recreation vehicle and camping industry.

Our Vision

To be the information leader for the recreation vehicle and camping industry, to link education, legislative, compliance and other aspects for the good of the consumer and the industry.

A Note from Our Leadership

Dear Valued Members,

We are proud to present the Pennsylvania Recreation Vehicle and Camping Association's 2019 Annual Report. The report highlights PRVCA's key activities, accomplishments and ongoing initiatives to support you during the past year.

On behalf of the board of directors and staff, we offer our sincere thanks for your support, involvement and investment in membership with the association. Thanks to you, PRVCA continues to expand its educational opportunities, membership benefits and recognition as an association leader.

While RV shipments were down in 2018, the industry continues to succeed with strong sales and continued interest. Camping and RVing have become important to not only retired couples, but also to families who want to escape the busy world of cell phones, stressful work and unending activities.

Our promotion of the industry through the spring kickoff to the camping season and America's Largest RV Show drive more interest in camping and owning an RV. Our show not only sells consumers new RVs, campgrounds, accessories and more, it provides education to help them make good buying decisions, maintain their RV and discover a new vacation adventure.



Education continues to be an important benefit of your membership. In 2019, we expanded our educational offering and we continue to enlist feedback from you about your education needs. As the RV Industry Association transitions its training to the RV Technical Institute in 2020, we will work closely with them to provide local training venues so that you and your staff can obtain certification. A well-trained workforce benefits the entire industry.

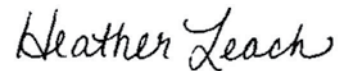
PRVCA closely monitors legislative and regulatory activity that could impact the RV and camping industry. In 2019, two new Acts went into effect that benefit the industry. Pennsylvania now has an amendment to the Board of Vehicles Act designated solely for recreational vehicles. For consumers, Pennsylvania amended the vehicle code to include a specific classification for recreational vehicles. As the 2020 legislation session progresses, PRVCA will continue to monitor bill activity and communicate any necessary action.

As you read this report and review our work from last year, we hope you will continue to be excited about the future of this great industry. We look forward to working with you to drive our mission, values and strategic goals in 2020.

Sincerely,

A handwritten signature in black ink, appearing to read "Greg Starr".

Greg Starr
Chairman

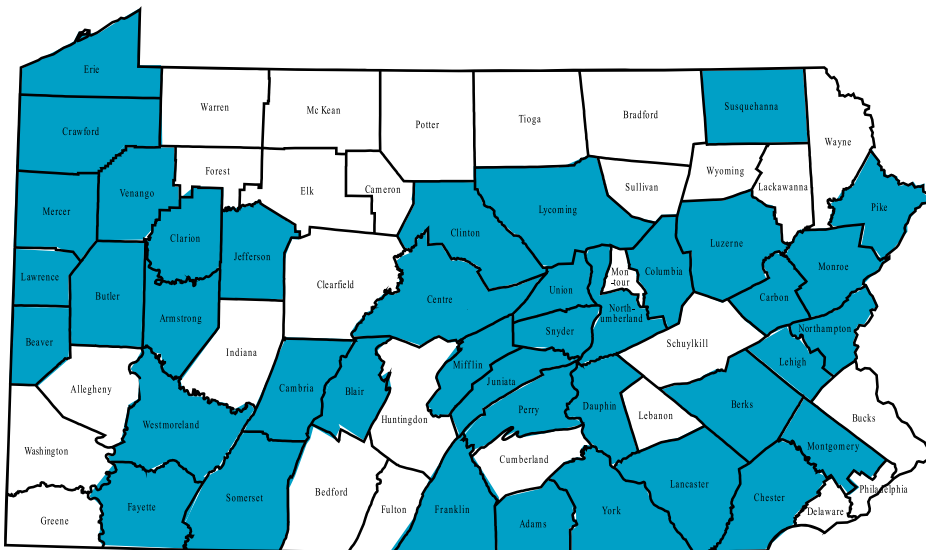
A handwritten signature in black ink, appearing to read "Heather Leach".

Heather Leach, CAE
Executive Director

PRVCA Members

376

Companies were members of the Pennsylvania Recreation Vehicle & Camping Association.



In Pennsylvania, our members are located in the counties shown on the map.

We also have member companies located all over the United States.

77
Dealers
Rolling Stock



45
Manufacturers



55
Campgrounds



6
Dealers
After Market



16
Finance &
Insurance



128
Service
Members



46
Supplier/
Distributors



2
Press



1
Association
Member

Icon Graphics Credit: The Noun Project

Member Engagement



Daniel Jusko visited Chuck Jablonski at the new Meyer's RV location in Harrisburg, PA.

Member Visits

Membership Development & Operations Director Daniel Jusko visited 13 member companies in 2019. He discussed association activities, education and member needs and expectations for the year. Company representatives provided tours enabling him to learn more about them, their products and services.

In addition, he visited RVX: The RV Experience in Salt Lake City, Utah, the Keller Dealer Show and the Pennsylvania Campground Owners Association show, where he met many potential exhibitors and discussed the association and America's Largest RV Show. In 2019, 84 new members joined the association. Overall, PRVCA had a nearly 6 percent increase in membership.

84

New Members



Advocacy

Accomplishments in 2019

Pennsylvania Recreation Vehicle and Camping Association (PRVCA) staff works closely with government relations firm Milliron & Goodman, LLC to monitor legislative and regulatory issues related to the RV and camping industry. If it is necessary, staff will call upon members to reach out to their lawmakers to explain how the issue could impact their businesses.



New Combination Weights

Act 138, which created a new amendment to the Pennsylvania Vehicle Code changing the requirements for combination weights for recreational trailers and adding a new definition for a recreation cargo trailer, took effect on Oct. 24.

The amendment defines a Recreational CARGO Trailer as a trailer designed or adapted for the purposes of transporting animals or vehicles for noncommercial recreational use, such as a horse trailer, watercraft trailer or all-terrain trailer. A Recreational Trailer is defined as a trailer designed or adapted to provide temporary living quarters for noncommercial recreational, camping or travel use.



Andy Goodman, Milliron & Goodman, provides a legislative update to the membership.

RV Specific Legislation Takes Effect

Act 134 of 2018, the new RV-specific legislation that took effect on October 24 will help maintain competition, fair trade and protect consumers by regulating the relationship between RV dealers, manufacturers and suppliers.

Legislation to Monitor in 2020

- Consolidate the Department of Transportation and the Pennsylvania Turnpike Commission
- Transportation funding
- Senate Bill 863 would provide campground owners the same rights as a hotel owner to evict disruptive, destructive or delinquent tenants.
- Senate Bill 114 (D-Boscola) would require drivers to remove accumulated ice or snow from the motor vehicle within 24 hours.
- House Bill 1501 (R-Owlett) would exclude pre-engineered and pre-assembled manufactured cabins from Pa. Construction Code Act requirements.
- Minimum Wage increase

National Advocacy



Salt Lake City, Utah

**2019 RVDA
CONVENTION
EXPO**



RVX Top Tech Challenge



RVWA

National Association Participation

PRVCA staff participates in national associations to stay informed on federal legislation and industry initiatives impacting the RV and camping industry. In 2019, staff attended RVX: The RV Experience in Salt Lake City, Utah, RVs Move America Week in Washington, D.C., and the RV Dealers Convention/Expo in Las Vegas.

The national associations set forth industry standards for education and marketing, and monitor federal legislation and regulatory issues.

In addition, Executive Director Heather Leach provided support as a founding member of the RV Women's Alliance and currently serves on the marketing committee.

Nationwide Issues

- RV manufacturer/dealer agreements
- State Lemon Laws
- Standardized Registration
- Park Models as an RV
- Campground Modernization
- State Laws on RV Dimensions
- Standardized Transport Laws
- Uniform adoption of Federal Axle Weight Exemption

Communications & Marketing

Improved Communications in 2019

Pennsylvania Recreation Vehicle and Camping Association (PRVCA) staff implemented new communication strategies last year to keep members informed about legislative and regulatory activity, education and America's Largest RV Show®.



EXPLORE Pennsylvania

PRVCA's consumer magazine and membership directory, **EXPLORE Pennsylvania**, received a face-lift for 2019. The publication, which is free, featured articles on Do-It-Yourself Maintenance, road trips, pit-stops and America's Largest RV Show®. It also provided a list of all PRVCA members with information about their products and services.

The association distributed nearly 58,000 magazines through member locations, Pa. Welcome Centers, local visitor's centers, museums and brochure distributors, who display at RV and camping shows, the Pennsylvania Farm Show and other shows.

Digital & Email Communications

PRVCA RV & Camping ADVANTAGE

PRVCA updated the design of its monthly newsletter in 2018 and continued to bring the latest information on the industry, legislative and regulatory information and preparations, information and wrap up from America's Largest RV Show®.



DiscovRV

Our consumer newsletter, **DiscovRV**, provides information on RVing and camping, recipes and fun games for the family.



Email Communication

PRVCA communicates regularly through email.

Members receive the newsletter, education flyers and legislative, regulatory and membership bulletins via email.

Website

The PRVCA website remains an important tool to communicate with current members and potential members. It provides information on the industry, education and events and helpful news articles.

In 2019, PRVCA developed a new website for Hershey America's Largest RV Show®. By separating the content from our member website, industry and consumer attendees can find show information much easier.

Promoting the Industry



Ryan Leckey, WNEP-TV, interviewed Executive Director Heather Leach about America's Largest RV Show®.



A billboard promoting PRVCA

Membership Video

Communications staff interviewed Chairman Greg Starr, Show Chairman Steve Fretz and education participant Jon Jones for a video about the association. It explained the association's mission, services and America's Largest RV Show®. The new video will be used on our new website in 2020 and as a tool to promote PRVCA membership.

Spring Open House

March - April 2019, PRVCA held its Spring Open House advertising campaign. For two weeks, the association advertised on billboards, radio and television to spark consumer interest in camping and RVing. The ads urged consumers to visit their local RV dealership to check out the newest products and services.

Social Media

The association maintains social media accounts on Facebook, Instagram and Twitter. Staff members post articles on the newest RV and camping products, maintenance, full-time RVing and other information on the RV and camping lifestyle.

17,105

Followers



3,898

Followers



698

Followers



41K

Users



Education

Education and Training Top Priority

Education is a vital service provided to members as part of the Pennsylvania Recreation Vehicle and Camping Association's (PRVCA) mission. The association's strategic plan calls for more educational programming and PRVCA was able to work toward that goal in 2019.

Training RV Technicians

As the demand for RVs grow, so does the need for skilled RV technicians. PRVCA works with the RV Technical Institute (RVTI) to provide consistent training. During the past year, RVTI staff developed a new Master Technician Certification program offering a combined hands-on experience with modern teaching tools. It will offer four-levels of training proficiency with a path to become a certified Master RV Technician as a generalist or with a specialized skill-set. As RVTI rolls out this new training in 2020, PRVCA's goal is to become a designated training partner.

During 2019, PRVCA offered 13 training opportunities for RV technicians to continue their education. The training included experts from Norcold, Dometic, Lippert Components and two sessions on RV electricity. A total of 109 technicians participated in the training.



At PRVCA's Industry Days at America's Largest RV Show®, the association offered 10 educational sessions. Trainers from Dometic furnaces, Horizon Global products, Norcold gas refrigerators, Suburban water heaters and Dexter Axle presented sessions for RV technicians. Industry speakers touched on topics such as automated marketing, troubleshooting, customer service, electricity and sales techniques.

Webinars

PRVCA hosted two webinars in 2019 to keep members abreast of new registration changes and regulations. Skip Wagner of the Pennsylvania Automotive Association (PAA) presented a webinar on trailer inspections and Don Busey of PAA provided an informative webinar on the new Act 138 amendment designating trailer classifications and combination weights. The association also held the first of a three webinar series with Greg Dewalt Consulting on service writing, service supervision and warranty administration.

109

Techs Trained



Educating Members & Consumers



Dexter Axle



Gary Bunzer



Consumer Education

With nearly 55,000 attendees, America's Largest RV Show® provides PRVCA with the perfect opportunity to educate consumers about the RV and camping lifestyle.

In 2019, the consumer seminars featured sessions such as buying an RV, full-time RVing, insurance, maintenance, safety, solar energy, choosing the proper towing equipment, tires, work camping and vacation adventures.



Randy Sobel - How to Buy an RV

Education in 2019

2

Webinars



13

Technician Trainings



31

Public Seminars



America's Largest RV Show®

51st Annual Event Continues to Draw Crowds

PRVCA hosted its 51st Annual Hershey America's Largest RV Show® at the Giant Center in Hershey, Pennsylvania, September 9-15, 2019. While industry shipments were down over all last year, sales continue to be healthy. In 2019, the show featured more than 45 different manufacturers who showcased 1,500 RVs, including Class A, B and C motorized RVs, fifth wheels, sport utility trailers, travel trailers, toy haulers, truck campers and park models.



Industry Days

Pennsylvania's RV and camping industry came together for training and a preview of America's Largest RV Show®, September 9-10. Training sessions included RV electricity, email marketing automation, troubleshooting, sales techniques, customer service, Suburban water heaters, Cummins generators and engines, Dometic furnaces, Horizon Global products, Norcold gas refrigerators, Dexter Axle axles, spring suspensions and electric braking systems.

Membership Dinner

More than 250 people attended the annual membership dinner at the AACA Auto Museum in Hershey, Pa. They were treated to self-guided tours through the museum, hors d'oeuvres, a silent auction, which benefits the association's Political Action Committee fund, and dinner.

Election and Awards

Members voted for new board members during the dinner. Chairman Greg Starr provided an update on association activities and presented two awards. Susquehanna Valley RV earned the Education Award for supporting PRVCA education programs last year. The dealership brought 23 technicians to training. Starr presented the Rebecca Lenington Volunteer of the Year award to Dan Saltzgiver, Camping World of Hanover, for his dedication and service to the association.

55,639

Public Attendees



Education, Promotion & Sales



First Look at Newest Products

Hershey America's Largest RV Show® is the first show to debut the new product models with new designs and floorplans. It is also one of the few manufacturer shows where consumers can talk directly to the manufacturer representatives along with the knowledgeable dealer sales teams.

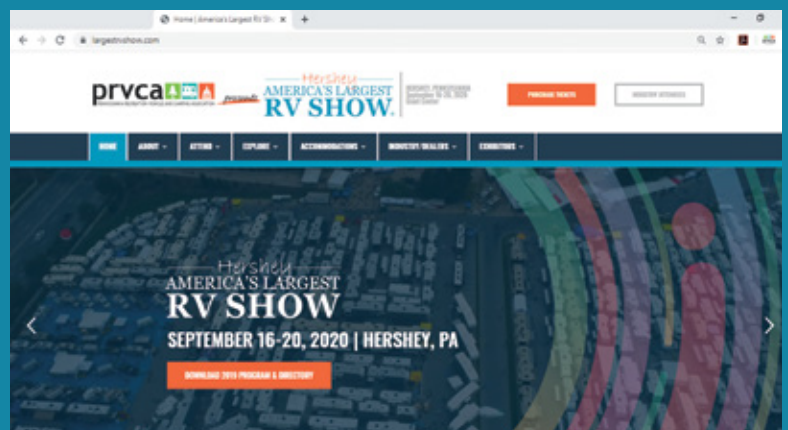
In addition the RVs, show vendors offer products to enhance the RV and camping experience. More than 230 vendors exhibited products such as replacement parts and new accessories, camping equipment, RV cleaning and care products, technology and services such as RV storage, insurance and financial products. Plus, vendors offer information on campgrounds, state parks and vacation destinations.



Marketing

PRVCA developed a new website for marketing the show in 2019. The site, largestRVshow.com, separates the show information from the association site. It is much easier to navigate and locate information about the show.

PRVCA obtained registration for America's Largest RV Show® from the U.S. Patent and Trademark Office. The registration ensures PRVCA's right to use the wording for the show and requires others to request permission to use it.



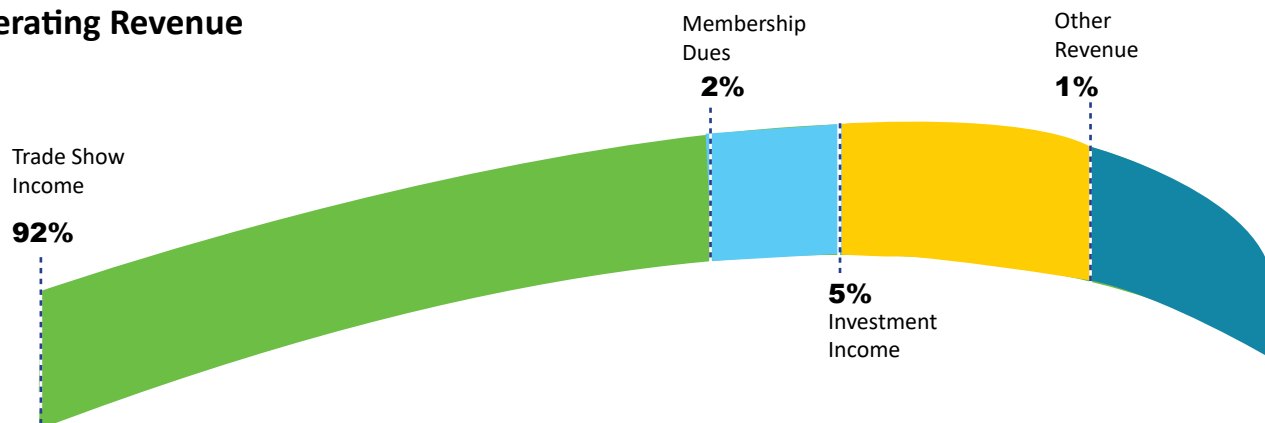
Financial Health

Membership & Show Provide Funding

PRVCA engages in educational, legislative and promotional endeavors that benefit all segments of the recreation vehicle and camping industry. The association is supported primarily by its annual trade show and its membership dues.

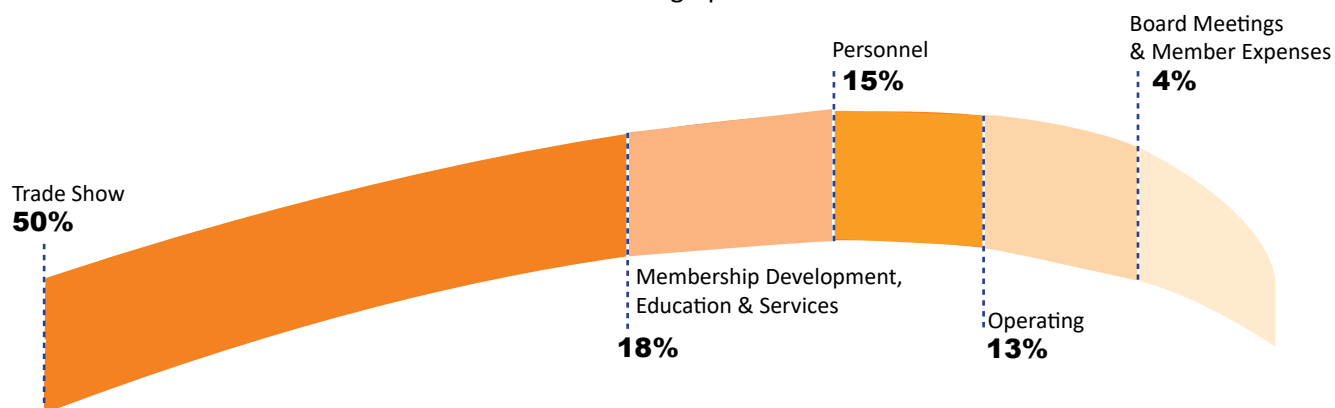


Operating Revenue



Operating Expenses

Half of the association's expenditures pertain to the annual trade show. The show is held in September and operates under contract with a local entertainment complex to lease space. The other half of PRVCA's expenditures are divided as shown on the graph below.



Highlights

Trade Show Income

↑ **2.5%**

Annual Dues Income

↑ **22%**

Trade Show Expenditures

↑ **only 6%**

Other Expenditures

↑ **only 5%**

PRVCA's financial position remains strong while providing services to approximately 350 members and managing the largest RV show in America. The show remains in the top 10 largest overall trade shows in the nation.

Board of Directors & Staff



PRVCA BOARD OF DIRECTORS



CHAIRMAN
Greg Starr
Starr's Trailer Sales



VICE CHAIRMAN
Tim Umstead
Trumark Dealer Services



SECRETARY
Mike Bradley
DSC Financial Services



TREASURER
Ed Flick
Retired, Fulton Bank



**SR. MANUFACTURER
DIRECTOR**
Nick Palm
Tiffin Motorhomes



SHOW CHAIRMAN
Steve Fretz
Fretz Enterprises



PAST CHAIRMAN
Brad Rhone
Rhone's RV



Steve Beyeler
Manufacturer Director
Forest River



Bill D'Andrea
Rolling Stock Director
Family Camping Outlet



Brad Bryant
Rolling Stock Director
Bryant's RV Showcase



Ed Unger
Rolling Stock Director
Campers Inn



Nick Boyer
Rolling Stock Director
Boyer RV



Ryan Eash
At Large Director
Jayco Motorhome Division



Beverly Gruber
Campground/Resorts Director
Pennsylvania Campground
Owners Association



Richard Hart
At Large Director
Richard Hart Insurance Group



Michael T. Keller
At Large Director
Keller Marine & RV



Stephanie Reeder
Rolling Stock Director
Lerch RV



John Roba
Supplier Director
JR Products



Rocky Riley
Park Model Manufacturer Director
Athen Park Model/Champion Homes



Dan Saltzgiver
At Large Director
Camping World of Hanover

PRVCA STAFF



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BOOKEEPER/OFFICE ASST.
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**GRAPHIC DESIGN/
SHOW INSTALLATION**
Ray Wherley
ray@prvca.org

Thank you members

4th D SOLAR
A TWIN PEAKS RV INSURANCE
ABELTEK
ADVENTURE CARAVANS INC.,-GUIDED RV TOURS & RALLIES
AERO CORP dba BUDGET LONG TERM RENTAL
AGILITY TOOLS BY WINDRYDER
AIRHEAD COMPOSTING TOILET
AIRSTREAM INC / DIV OF THOR
AIRXCEL INC (DBA) MAXXAIR VENTILATION SOLUTIONS
ALL SEASONS RVs
AMAZON
AMERICAN HERITAGE CREDIT UNION
AMERICAN SENIOR BENEFITS ASSOCIATION
AMERICAS MAILBOX INC
AMSOIL/SUPERIOR SYNTHETICS LLC
ANDERSON BRASS COMPANY
ANDERSONS BROCHURE DISTRIBUTION SERVICE
ANSLEY RV
AP&G CATCHMASTER
ARTILLERY RIDGE CAMPGROUND & HORSE PARK
ATHENS PARK MODEL RV'S/CHAMPION HOMES
ATLANTA MOTOR SPEEDWAY
ATLANTIC RV BODY REPAIR & SERVICE
AZDEL
B & W TRAILER HITCHES
BAMBOO PILLOWS SHEETS MASSAGER
BATTLEFIELD RV SALES
BECKLEYS CAMPING CENTER
BEN FRANKLIN RV PARK
BERKS MONT CAMPING CENTER INC
BILLS HAPPY CAMPER RV SALES AND SERVICE
BLUE FIRE LLC
BLUE WATER HOSPITALITY
BOAR WHEEL COMPANY
BOAT N RV SUPERSTORE
BOAT N RV WAREHOUSE
BOBEE TECH CORP
BONNER SPORTS & RV
BOYER RV CENTER
BRASS SALES COMPANY INC
BROOKS CAMPER SALES
BRYANT'S RV SHOWCASE INC
BULLY CAP & RV CENTER
BUTTONWOOD CAMPGROUND
CABELAS
CABIN BRIGHT
CAMCO MANUFACTURING
CAMP A WHILE
CAMPER SAFETY CONCEPTS HITCHVEST
CAMPER'S INN OF PHILADELPHIA
CAMPER'S INN OF PITTSBURGH
CAMPING SIGNS DBA WELCOMESIGNS.COM
CAMPING WORLD GANDER RV/BUFFALO
CAMPING WORLD HARRISBURG
CAMPING WORLD OF PITTSBURGH APOLLO
CAMPING WORLD OF THE HUDSON VALLEY
CAMPING WORLD RV SALES CORPORATE
CAMPING WORLD RV SALES HANOVER
CAMPING WORLD/GOOD SAM
CAREFREE COACH RENTALS
CARLINS RV BOAT & SELF STORAGE
CB STRUCTURES INC
CELLULAR SALES
CERMA LUBE LLC
CHESACO RV
CHINOOK MOTOR COACH LLC
CLASSIC COACH WORKS
COACH HOUSE INC
COASTAL CLIMATE CONTROL INC
COLTON RV
COLTON RV (BLASDELL)
COLTON RV (ORCHARD PARK)
COLUMBIA NORTHWEST, INC ALINER & SOMERSET CAMPING TRAILERS
COMMONWEALTH CHARTER ACADEMY
CORYR ENTERPRISES
COUNTRY ACRES CAMPGROUND
COUNTRYSIDE ENTERPRISES
CREEKFIRE MOTOR RANCH
CROSSING CREEKS RV RESORT
CROSSROADS RV
CUMMINS POWER SYSTEMS
CURREN RV SALES INC
CYPRESS TRAIL RV RESORT
DAMESEL IN DEFENSE/NATURES CALMING CBD OILS
DELAWARE STATE PARKS
DEMCO - DETHMERS MFG CO
DENNIS TRAILERS INC
DENNIS WALPOLE AGENCY INC
DISCOVER CRYSTAL RIVER FLORIDA/CITRUS COUNTY
DOG IS GOOD

DOMETIC CORPORATION
DON LAINE CAMPGROUND
DRIFTSTONE CAMPGROUND
DRV - SUBSID OF HEARTLAND RV - SUBSID OF THOR
DSC FINANCIAL SERVICES INC & DSC INC
DURA BILT PRODUCTS INC
DYLAN'S RV CENTER LLC
EDWARD DIAMOND INSURANCE AGENCY, LLC
ELIZABETH TRUCK CENTER
ELIZABETHTOWN / HERSHEY KOA
ELWELL CORPORATION
EQUALIZER SYSTEMS
EQUITY LIFESTYLE PROPERTIES
ESCAPEES RV CLUB
EZ OVER GRILL
FAME RV CENTER
FAMILY CAMPING OUTLET
FAMILY MOTOR COACH ASSOC INC (FMCA)
FANTASY RV TOURS
FARNSWORTH CAMPING CENTER
FAST LANE RECREATION
FIRST 2 MARKET PRODUCTS LLC (GRIPSTIC)
FLAGPOLE FARM
FLIGHT SYSTEMS INC
FOOT PAIN LLC DBA HAPPY FEET
FORD MOTOR COMPANY
FOREST RIVER
FOUR SEASONS CAMPGROUNDS INC
FREIGHTLINER CUSTOM CHASSIS DAIMLER
FRETZ ENTERPRISES INC
FULTON BANK
GABE'S PRIDE/END USE PRO LLC
GARBER INSIDE RV STORAGE
GARDENS RV VILLAGE
GAS STOP DIVERSIFIED POWER SOLUTIONS, LLC
GAYLE KLUNE RV CENTER INC
GEORGES FURNITURE INC
GETTYSBURG BATTLEFIELD RESORT / TRAVEL RESORTS OF AMERICA
GNR CAMPING WORLD
GO GREEN ENVIRONMENTAL INC
GODDARD PARK VACATIONLAND CAMPGROUND
GOLD HEAT
GOOD SAM ENTERPRISES
GOOD SAM RV TRAVEL GUIDE & CAMPGROUND DIRECTORY
GRAND DESIGN RV
GRANDVIEW ESTATES
GRANITE HILL CAMPING RESORT
GULF STREAM COACH INC
HARRISBURG EAST CAMPGROUND
HARVEST HOSTS UNIQUE RV CAMPING
HAWAIIAN MOON
HEARTLAND RV - SUBSIDIARY OF THOR
HEARTLAND RV/CRUISER RV/DRV
HENSLEY MANUFACTURING, INC
HERSHEY ROAD CAMPGROUND
HERSHEYPARK CAMPING RESORT HE&R c/o Universal Media Inc.
HIP KLIPS
HITCH RV
HL ENTERPRISES
HOMESHOW MATTRESS
HUFNAGEL & MAJORS INC
INDEL B NORTH AMERICA
INDIAN VALLEY CAMPING CENTER
INNOVATION ENERGY GROUP
INSULATED GEAR
INTECH TRAILERS
INTERSTATE ALL BATTERY CENTER OF HUMMELSTOWN
ISLAND SCOOTERS
JA MAR RV RESORTS
JAKES GOLF CARTS LLC
JAYCO INC
JB PRODUCTS/BIG SKINNY WALLETS
JIMS RV CENTER
JR PRODUCTS
JUPITER TAG & TITLE SERVICE INC
KALYMET CAMPING & CABINS
KAMPGROUNDS OF AMERICA
KELLER MARINE & RV
KELLY RV INC
KEYSTONE RV CENTER
KEYSTONE RV COMPANY
KZ RV
LA TRADE SHOWS LLC
LAKEWOOD CAMPING RESORT
LANCE CAMPER MANUFACTURING CORP
LAZY K CAMPGROUND
LEAFFILTER NORTH OF PENNSYLVANIA INC
LEISURE SOLAR LTD
LEISUREWOOD CAMPGROUND

LEOS VACATION CENTER INC
LERCH RV
LIQUID SPRINGS LLC
LONGVIEW RV SUPERSTORES INC
M&E SALES
M&T BANK
MAGNE SHADE
MCNEES WALLACE & NURICK
MEADVILLE KOA CAMPGROUND
MEADVILLE KOA CAMPGROUND
MEDALLION BANK
MERCEDES-BENZ USA
MERRY MEADOWS RECREATION FARM LLC
MEYERS RV SUPERSTORE BATH
MEYERS RV SUPERSTORE CHURCHVILLE
MEYERS RV SUPERSTORE FINGERLAKES
MEYERS RV SUPERSTORE HARRISBURG
MEYERS RV SUPERSTORE SYRACUSE
MICHELIN NORTH AMERICA
MID YORK PRODUCTS/RELIABLE PRODUCTS
MIRACLE MANUFACTURING/FREEDOM STICK
MOBILITY SCOOTERS OF SOUTH FLORIDA
MORRYDE INTERNATIONAL
MOUNT POCONO CAMPGROUND INC
MOUNTAIN TOP GADGETS
MOUNTAIN VISTA CAMPGROUND
MOUNT-N-LOCK/BETTERBILT SOLUTIONS LLC
MY PILLOW INC
NATURES RESORT
NEW HORIZONS RV CORP
NEW JERSEY CAMPGROUND OWNERS ASSOCIATION
NEWCOAST FINANCIAL SERVICES LLC
NEWMAR CORPORATION
NEWPOWA AMERICA INC
NEXUS RV LLC
NORTHERN LITE MANUFACTURER
NORTHGATE RESORTS
NORWEX
NSA RV PRODUCTS INC
NTP-STAG LKQ
OAK GROVE PARK & SALES INC
OFF DUTY FLAGPOLES
OHIO TRAVEL PAVILION
ON THE GO PORTABLE WATER SOFTENER, LLC
OPTI-LUBE SPECIALIZED DIESEL LUBRICANTS
OTTER LAKE CAMP-RESORT
OUTDOOR MARKETING GROUP LLC/GO FIRE
PARADISE STREAM FAMILY CAMPGROUND
PARKVIEW RV CENTER
PASADENA BED LININGS
PASSPORT AMERICA INC (NATIONAL MARKETING CORP)
PENN STATE EXPO SERVICES INC
PENNSYLVANIA BUREAU OF STATE PARKS
PERFORMANCE DIESEL INC
PHOENIX USA INC
PIONEER POLE BUILDINGS INC
PLEASURE WAY INDUSTRIES
POCONO RV SALES & SERVICE
PORTA BOTE INTERNATIONAL
PREMIER BOAT RV INDOOR STORAGE
PROGRESS MFG INC
PROGRESSIVE INSURANCE
PROTECTIVE LIFE INSURANCE
PSECU
PULLIAM ENTERPRISES INC / PULLRITE
PURPLE PRODUCTS DBA TOP PURPLE
PYRAMID LED WHIPS LLC
QUICKFIRE
RAY WAKLEY'S CAR CARE & RV CENTER
READING BEARING & DRIVE SOLUTIONS (TRAILER TESTER)
REDNECK TRAILER SUPPLIES
REESE (HORIZON GLOBAL)
REGENCY CONVERSIONS INC
REGINS RV SERVICE
RESORT AT CANOPY OAKS
REV RECREATION GROUP INC (FLEETWOOD& AMERICAN COACH)
REV RECREATION GROUP INC.HOLIDAY,MONACO&RENEGADE
REV RECREATION GROUP MIDWEST AUTOMOTIVE DESIGNS
REV RENEGADE LLC
REVO LEVELER
REXOSEAL
RHONE'S RV
RIVERBEND MOTORCOACH RESORT
RIVERSIDE RV
ROSE POINT PARK CABINS & CAMPING
ROYAL PRESTIGE
RV AIR INC
RV BY LIFE DIV OF LIFE INDUSTRIES CORP
RV KOUNTRY INC
RV LEADERS & CAMPING OUTLET

RV LIFE NETWORK
RV ONE SUPERSTORE,INC
RV RENOVATION & DESIGN COMPANY
RV RENTAL CONNECTION INC.
RV SAFETY ACCESSORIES INC
RV UNIVERSE
RV VALUE MART INC
RV VALUE MART/MARTIN RV RENTALS
RVROOF.COM INC
RVTRADER
S & S ENTERPRISES
SCENTS
SCHRECK RV CENTER LLC
SCOTTYLAND RV RESORT & SALES
SEBCO LAUNDRY SYSTEMS INC
SEVEN MOUNTAINS CAMPGROUND
SHADY MAPLE RV
SHOEMAKER & BESSER ASSOC INC
SHORE FOREST CAMPGROUND
SHOWHAULER
SILVER TOP MANUFACTURING CO INC
SIMPLE REFLECTION LLC
SKYLINE CORP (PARK MODELS)
SLIDEMASTER BY INNOVATIVE INDUSTRIES
SPARTAN MOTORS
SPIRIT OF THE SUWANNEE MUSIC PARK
SPRING GULCH RESORT CAMPGROUND
STAR TRANSPORTERS
STARRS TRAILER SALES
STEAM IT
STEELE RUBBER PRODUCTS
STOLTZFUS GOLF CARTS
STOLTZFUS RVs & MARINE
STOLTZFUS RVs INC
STONYBROOK HOME SALES OF THOMASVILLE LLC
SUN RV RESORTS / SUN COMMUNITIES
SUN VALLEY CAMPGROUND
SUNDANCE VACATIONS
SUPERIOR DRIVELINE
SUSQUEHANNA VALLEY RV SALES & SERVICE
SUSQUEHANNA VALLEY RV SALES & SERVICE
SWAN BAY RESORT - 1000 ISLANDS PREMIER RV PARK & MARINA
TASTEFULLY SIMPLE
TECHNORV
THE LOOSE CABOOSE CAMPGROUND
THE ORIGINAL SAFETY SIPHON
THE PERFECT BUNGEE/BHILERFLX LLC
THE WALL KIDS
THETFORD/NORCOLD CORPORATION
THOR MOTOR COACH INC
TIFFIN MOTORHOMES
TOBIN AGENCY (FINANCE) (Show)
TOGO TECH (TH2)
TOM MANNING & ASSOC.
TOM SCHAEFFERS CAMPING & TRAVEL CENTER
TORCHBEARER SAUCES
TORLUFT INTERNATIONAL
TRAERGER PELLET GRILLS
TRAVEL LITE INC
TRIPLE E RECREATIONAL VEHICLES
TRIPLE K FLEET SERVICES INC
TRUMA
TRUMARK DEALER SERVICES
TUPPERWARE
UNCOMMON USA INC
UNITED BROCHURE DISTRIBUTORS
UP CLOSE RV
VALERO CENTURY INC
VANLEIGH RV
VENTURE
VIKING EYEWEAR
VIRGINIA TOURISM DBA VM MARKETING
VITRIFRIGO AMERICA LLC
VOYAGER RV CREDIT
WAGNERS OUTDOOR EXPRESS RV
WIDE WORLD RV CENTER INC
WILDER INC
WILKINS RECREATIONAL VEHICLES INC
WILKINS RV INC
WINEGARD COMPANY
WINNEBAGO INDUSTRIES INC
WINNEBAGO OUTDOOR ADVENTURE
WISE TRAILER SALES
WOLF'em STICK, CAMPFIRE INDUSTRIES
WOODEN SIGNS BY CHRIS
WOODLAND PARK INC
WORD OF LIFE FLORIDA RV PARK
XYZ CAMPING LLC
YOGI AT SHANGRI LA
ZAWADA ENTERPRISES LLC



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